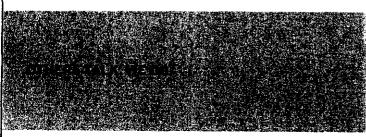
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#### **ABOUT NEXTEL**

- > Corporate Overview
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- > History

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2002

1999-2001

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- > Corporate Governance
- > Inclusion and Diversity
- > Community Outreach

# **NEXTEL HISTORY**

Get the latest on our wireless innovation or take a look at past events.

See what we've done in 2004:

#### December 2004

Sprint and Nextel announce that their boards of directors have unanimously approved a definitive agreement for a merger of equals.

Nextel's youth lifestyle brand, Boost Mobile, signs up its one-millionth

Nextel offers Direct Talk<sup>SM</sup>, a unique service that provides a back-up offnetwork walkie-talkie service for use when customers are outside Nextel network coverage areas. Nextel is the first national carrier to offer this type of off-network service integrated directly into a cellular handset.

# November 2004

Nextel achieves a perfect score on the Washington Post's annual cellular phone service test for the second year in a row, surpassing all other wireless carriers.

In its first year as the title sponsor of racing's premier series, the NASCAR NEXTEL Cup Series™, Nextel is honored with the 2004 Horizon Award for Best Sports Business Integrated Marketing Plan.

### October 2004

Nextel and Trimble join forces to offer the only outdoor recreation product that uses mobile phones for navigation and trip planning.

Nextel announces the availability of the Motorola i860, the first phone with a built-in camera to offer Nextel's premier walkie-talkie services.

# September 2004

Nextel, in partnership with NASCAR, unveils the first NASCAR NEXTEL Cup Trophy, which will be awarded to the 2004 NASCAR NEXTEL Cup Series™ champion.

Nextel announces that it has joined the America Prepared Campaign to help educate Americans on the value of communication for emergency planning as part of National Preparedness Month.

# August 2004

Nextel announces that it will donate a portion of the proceeds from the sales of NASCAR NEXTEL Cup Series™ merchandise and phone accessories to the Victory Junction Gang Camp, a state-of-the art medical camping facility for children with chronic and life-threatening illnesses.

## July 2004

Nextel is selected as the Official Wireless Service Provider for both the 2004 Democratic and Republican National Conventions, providing various communications products including wireless phones equipped with Nextel Direct Connect® walkie-talkie and RIM Blackberry® devices.

Nextel announces the availability of the Motorola i710, a compact clamshell-style phone that delivers powerful performance at a moderate cost.

Nextel, in partnership with the National Center for Missing & Exploited Children and Communications Laboratories, Inc., announces the creation and pilot of a wireless AMBER Alert solution that extends the reach of AMBER Alerts to mobile phone users through the Emergency Alert System.

#### June 2004

Nextel announces the availability of the Motorola i830, the smallest and most advanced walkie-talkie phone available in North America.

Nextel, in partnership with NII Holdings, Inc., announces the extension of International Direct Connect<sup>sM</sup> walkie-talkie service to Mexico, one of the most populous countries in Latin America and the United States' second largest trading partner.

Nextel introduces NextMail<sup>SM</sup>, a unique application that allows users to send a streaming MP3 voice message from their phone to any e-mail recipient quickly and easily by simply pressing the walkie-talkie button on the side of every Nextel phone.

## May 2004

Nextel, in partnership with NII Holdings and TELUS Mobility, launches International Direct Connect<sup>™</sup>, which enables customers to use walkie-talkie and data services between the U.S., Brazil, Argentina, and Peru, as well as between the U.S. and Canada.

#### April 2004

Nextel announces that the coverage area of its wireless broadband trial, now branded as Nextel Wireless Broadband<sup>sм</sup> service, has more than doubled since first launching in February 2004.

#### February 2004

Nextel announces that it will trial a wireless broadband service in the Raleigh-Durham, N.C. market using Flarion Technologies' FLASH-OFDM® technology, which will offer participants highly secure, high-speed, IP-based broadband access with the full mobility of wireless service.

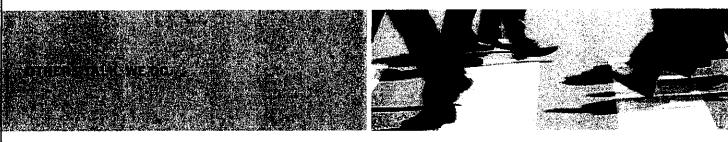
Nextel announces the availability of a NASCAR NEXTEL Cup Series™ Phone and ten NASCAR NEXTEL Cup Series™ Driver Phones, which are modeled after ten specific drivers.

Nextel's Chief Information Officer Dick LeFave honored by IDG's Computerworld as one of the 2004 Premier 100 IT Leaders.

# January 2004

Nextel and Research In Motion (RIM) announce the availability of the BlackBerry 7510 Wireless Handheld™, the first BlackBerry® equipped with a speakerphone.





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# **NEXTEL HISTORY**

Get the latest on our wireless innovation or take a look at past events.

See what we've done in 2003:

#### December 2003

Another first for a top-tier wireless carrier: Nextel pioneers new billing methods - electronic distribution of monthly bills.

Nextel, Nextel Partners and Motorola introduce the first all-weather mobile phone with Nationwide Direct Connect<sup>sM</sup> walkie-talkie, the Motorola i305.

#### November 2003

Nextel signs agreement with the Las Vegas Monorail Company for Convention Center station and train that will give Nextel an unprecedented brand presence, reaching millions of business travelers every year.

Nextel enhances its commitment to provide up to \$850 million in relocation funding for 800 MHz Realignment as described in the Consensus Plan.

Nextel announces the availability of the Motorola i730, the smallest, most colorful, feature-rich, advanced phone offered by Nextel.

#### October 2003

Good Housekeeping selects Nextel's Nationwide Direct Connect<sup>sм</sup> walkie-talkie service as most reliable for emergency communications.

Nextel and Motorola introduce the Motorola i205, a GPS-enabled mobile phone that allows users to instantly communicate from coast-to-coast at the touch of a button using Nextel's Nationwide Direct Connect.<sup>5M</sup>

# September 2003

Nextel and NII Holdings announce that Nationwide Direct Connect<sup>sM</sup> walkie-talkie service now extends internationally to the northern region of the Mexican state of Baja California. Cities covered in this region include Tijuana, Ensenada, Rosarito, Mexicali and Tecate.

Nextel launches its bold new brand through a multimedia advertising campaign.

# August 2003

J.D. Power and Associates ranks Nextel highest in overall customer service performance.

Nextel announces it has entered into a new employment agreement with President and Chief Executive Officer Tim Donahue, under which he will continue to lead the company until at least 2006.

Nextel announces a concentrated marketing and sales initiative that caters to the unique wireless voice and data needs of the U.S. Hispanic community.

# July 2003

Nextel and Nextel Partners announce full availability of Nationwide Direct Connect<sup>™</sup> walkie-talkie across the continental United States and Hawaii ahead of schedule.

Tim Donahue is honored as a finalist for the 2003 Entrepreneur Of The Year® award by Ernst & Young and is named Master Entrepreneur Of The Year at the Greater Washington awards banquet.

#### June 2003

Nextel's Paul Saleh named Chief Financial Officer of the Year at the Seventh Annual Greater Washington Technology CFO awards.

Nextel will begin title sponsorship of NASCAR's premier series - The NASCAR NEXTEL Cup Series ™ - with the 2004 season

# May 2003

Nextel and the American Red Cross launch a nationwide DONATE A PHONE® campaign and customer donation program to raise critical funds for the services the organization provides to military members and their families.

Nextel furthers commitment to the public safety sector with the introduction of the i750plus FM, an intrinsically safe, rugged handset.

TBWA\Chiat\Day New York selected as Nextel's creative agency of record to develop new "Done" brand.

# March 2003

Nextel announces Priority Access, Emergency Group Connect and a new rugged handset for local, state and federal agencies.

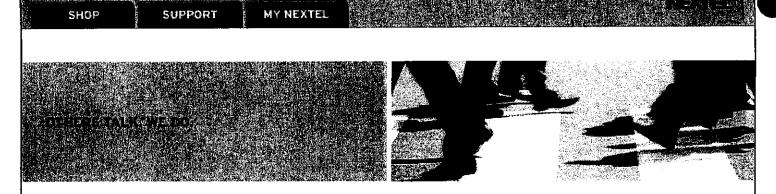
#### February 2003

Nextel promotes Tom Kelly to Executive Vice President and Chief Operating Officer.

#### January 2003

Frost & Sullivan gives Nextel the Mobile Communications Company of the Year award for exceptional performance among wireless carriers.

PERSONAL



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# **NEXTEL HISTORY**

Get the latest on our wireless innovation or take a look at past events.

See what we've done in 2002:

#### December 2002

Balt/Washington 22201

Nextel introduces two new phones, the Motorola i35s and the GPSenabled Motorola i58sr, which focus on durability to meet the needs of industrial sectors, such as construction and public safety.

#### November 2002

Nextel introduces the first BlackBerry to feature Nextel Direct Connect® walkie-talkie service.

#### October 2002

Nextel introduces its first Global Positioning System (GPS) enabled phone, the i88s, with Motorola.

Nextel announces the activation of its 10-millionth domestic digital subscriber.

### August 2002

Nextel releases the new i60c mobile phone, a compact flip-phone handset designed by Motorola to provide high-value features at a moderate cost.

The Public Safety community, Nextel and The Private Wireless Coalition adopt a consensus strategy for mitigating interference in the 800 MHz band.

Frost & Sullivan recognizes Nextel with the prestigious Market Engineering Leadership Award for its leadership in serving the enterprise market with wireless business solutions.

# July 2002

Nextel announces the creation of Wireless E-911: The PSAP Readiness Fund, which will coordinate the dissemination of \$25 million to the public safety community to improve wireless enhanced 911 (E-911) services across the country.

Nextel and Motorola launch the i95cl, the first java technology-enabled phone with color display in the United States.

# May 2002

Nextel offers international travelers two new phones, including the Motorola P280 and v60 handsets.

# April 2002

Nextel introduces new handset, i30sx, with Motorola.

# February 2002

Nextel is first wireless carrier to provide access to live streaming audin

# January 2002

Tim Donahue, Nextel President and Chief Executive Officer, opens NASDAQ on company's 10th anniversary of trading.

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# **NEXTEL HISTORY**

Get the latest on our wireless innovation or take a look at past events.

See what we've done from 1999 through 2001:

#### December 2001

Nextel achieves milestone, with Nextel Partners Inc., of serving top 100 metropolitan statistical areas (MSAs) in the U.S.

### November 2001

Nextel introduces two new wireless Motorola monolith phones available with Direct Connect® walkie-talkie service, speakerphone, voice-activated dialing and advanced Java™ technology capabilities.

Timothy Bryan appointed to the Nextel Communications Board of Directors.

## October 2001

Nextel unveits breakthrough technologies and programs for use with Java™-enabled Motorola handsets, enabling secure connections between Internet-ready phones and enterprise.

# September 2001

Nextel activates 8-millionth domestic digital subscriber unit.

Nextel Communications names Paul Saleh as Executive Vice President and Chief Financial Officer.

Nextel responds to national tragedy of September 11th by donating thousands of wireless phones to federal, state and local government agencies, and emergency service provider organizations.

#### August 2001

Nextel announces Nationwide Direct Connect<sup>sM</sup> walkie-talkie service, with expanded services starting in Q3 2001.

Nextel announces Motorola iBoard™, first portable keyboard, to enhance mobile office applications with Nextel i85s and i50sx Motorola handsets.

#### **April 2001**

Nextel introduces i85s, the first wireless Java™ phone in North

America, by Motorola.

#### October 2000

Nextel records its six-millionth subscriber in the 3Q 2000, just two quarters after recording five million subscribers.

#### June 2000

Nextel Online Two-Way Messaging<sup>™</sup> service launches, enabling customers to send, receive and respond to text messages using their Internet-capable Nextel "plus" phones.

#### April 2000

Nextel announces Nextel Online® services, the wireless Internet solution for business: an "always-connected" wireless data solution that provides business customers with the tools and applications they need to get business done.

Nextel announces Nextel Worldwide™ service, the largest all-digital wireless coverage in the United States and in more than 70 countries around the world.

Nextel records its five-millionth subscriber in 1Q 2000, just two quarters after recording four million subscribers.

#### January 2000

Nextel introduces the i700plus™ Internet-ready phone nationwide.

#### October 1999

Nextel introduces the i700plus™Internet-ready phone in Atlanta, GA and Birmingham, AL.

#### September 1999

Nextel records its four-millionth subscriber in 3Q 1999, just two quarters after recording three million subscribers.

# August 1999

Nextel introduces the i500plus™ Internet-ready phone nationwide.

# July 1999

Timothy Donahue promoted to president and Chief Executive Officer of Nextel.

#### March 1999

Nextel records its three-millionth subscriber in the 1Q 1999, just three quarters after recording two million subscribers.

#### February 1999

Nextel announces agreement with SpectraSite Communications, Inc. to purchase its 2,000 towers and build 1,700 new towers within the next five years to support the aggressive nationwide expansion of the Nextel National Network.

Nextel launches wireless data services

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SUPPORT

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# **NEXTEL HISTORY**

MY NEXTEL

Get the latest on our wireless innovation or take a look at past events.

See what we've done from 1987 through 1998:

#### October 1998

Nextel achieves positive domestic operating cash flow status in 3Q

### September 1998

Nextel unveils the i1000™ phone, which offers a number of exciting new features (speakerphone for hands-free conversations and a see-through flip cover).

#### July 1998

Nextel, Nextlink Communications, Inc., and Eagle River Investments, LLC: INTERNEXT, L.L.C. agree to share the \$700 million cost of building a Level 3 Communications' national fiber optic network that will connect almost every major city in the United States and Canada and cover more than 15,000 miles.

#### June 1998

Nextel records its two-millionth subscriber in the 2Q 1998, just three quarters after recording one million subscribers.

#### January 1998

Nextel launches the Nextel i600™ phone, smaller and lighter than previous models with many exciting new features (vibration alert, three-way calling, nine ring styles and an additional line).

#### October 1997

Nextel records its one-millionth subscriber in the 3Q 1997.

# May 1997

Through a roaming agreement with Clearnet, Nextel greatly expands North American coverage in Canada.

## March 1997

Get Smart, Get Nextel<sup>sm</sup>: Nextel's first advertising campaign launches. Plus Nextel announces a smart new pricing program including rounding calls to the nearest second after the first minute.

# February 1997

Nextel changes ticker symbol to (NASDAQ: NXTL).

#### January 1997

Nextel introduces the Nextel National Network and announces no roaming fees for customers traveling on the network — a first in the wireless industry.

## September 1996

Nextel introduces Motorola's breakthough iDEN technology, the first to combine enhanced digital cellular, two-way radio and text/numeric paging in one phone — the Nextel phone. National rollout of iDEN service begins.

# July 1995

Nextel closes deals with OneComm Corporation, Motorola, Inc., American Mobile Systems, Inc. and the McCaw family.

## April 1995

Wireless pioneer Craig O. McCaw and his family agree to invest up to \$1.1 billion in Nextel.

# February 1995

Nextel merges with Dial Call, Inc., the leading SMR provider in the Southeastern U.S.  $\,$ 

## August 1994

Nextel agrees to buy all of Motorola's SMR radio licenses in the United States, providing Nextel with significant spectrum rights in each of the top 50 U.S. markets.

# July 1994

Nextel and OneComm announce merger; the new company will provide service in the top 50 U.S. markets.

#### March 1993

Fleet Call, Inc. changes name to Nextel Communications, Inc.

# January 1992

Fleet Call, Inc. files IPO (NASDAQ: CALL).

# **April 1987**

Nextel's predecessor - Fleet Call, Inc. - is founded.





# ENTERPRISE SECURITY

Keeping Rextel Protected is Everyone's Job.

Find out haw you can help.

Welcome, Mary Jean Fell

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My Life & Career

Can Establish

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# **Products & Services Fact Sheets**

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- **i**315
- **園** i325
- Direct Talk
- **園** i730
- **■** i736
- **i**830
- **⊠** i860
- Blackberry 7520
- MASCAR NEXTEL Cup Series (TM)
- Nationwide Direct Connect
- Direct Connect Evolution
- NextMail
- FanScan
- PitCommand
- Las Vegas Monorail
- Wireless Business Solutions

# **Nextel Fact Sheets**

These facts sheets give a corporate overview of Nextel as well as information on products and services. If you have questions about how to use these fact sheets, please contact Corporate Communications.

# Related Links

- Mextel Fact Sheet (wor
- → Executive Bios
- → News Releases

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#### **About Nextel**

**About Nextel** 

Nextel Communications Inc. (NASDAQ: NXTL), a FORTUNE 200 company based in Reston, Va., is a leading provider of fully integrated wireless communications services and has built the largest guaranteed all-digital wireless network in the country covering thousands of communities across the United States. Today 95 percent of FORTUNE 500® companies are Nextel customers. Nextel and Nextel Partners, Inc. currently serve 297 of the top 300 U.S. markets where approximately 262 million people live or work.

Nextel helps people get things done with a vast array of differentiated products and services. Nextel continues to challenge technology to improve and simply the lives of its valuable customers. Nextel continues to differentiate itself in the competitive wireless industry by offering customers wireless services, such as the industry leading Direct Connect® digital walkie-talkie feature and data applications, which meet their everyday needs.

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#### History

Morgan O'Brien, Nextel's current vice chairman, had a powerful idea back in 1987. With extensive experience in mobile radio and having been a leader in the Specialized Mobile Radio (SMR) industry since its inception in the 1970s, O'Brien predicted that the SMR industry would consolidate. In turn, he got together with legal colleague Chris Rogers, now

Nextel's senior vice president strategic alliances, and started an SMR company of their own called Fleet Call. The strategy was to consolidate SMRs by market nationwide, focusing on the major metropolitan areas of New York, Dallas, Houston, Chicago, Miami, Los Angeles and San Francisco, and reduce redundant operating costs to offer a high quality communications company.

A major turning point for Fleet Call occurred in 1988 while O'Brien was reading a briefcase full of magazines and trade publications. He realized that many analog cellular companies were reconfiguring their service to digital because of increased efficiency in channels and the ability to offer a more robust and useful product. O'Brien quickly rendered a solution: acquire as many SMR channels as possible in each market and petition the Federal Communications Commission (FCC) to change the rules to turn Fleet Call's dispatch analog system into a cellular-like digital configuration. He also decided to go digital sooner than the analog cellular companies to bring customers greater access, improved voice quality and integrated services.

In February 1991, Fleet Call established unanimous approval and received a new FCC label-enhanced specialized mobile radio or ESMR, the concept of going to a digital configuration in a cellular-like configuration.

In January 1992, Fleet Call raised more than \$100 million through an Initial Public Offering. At this point it became clear that Fleet Call needed to achieve a national footprint and during the next few years acquired hundreds of individual companies, increasing the subscriber base to over 750,000 and acquired thousands of FCC licenses of radio frequencies throughout the United States.

Included in those acquisitions was all of Motorola's SMR spectrum, issuing shares in exchange for properties and the commitment to use Motorola's technology.

In August 1993, just months after Fleet Call changed its name to Nextel Communications Inc., the first digital market was launched in Los Angeles.

In April 1995, Nextel attracted significant investment from cellular pioneer Craig McCaw and his family of up to \$1.2 billion. A year later the company significantly strengthened its leadership team with the appointment of Tim Donahue to president and chief operating officer, who now serves as president and chief executive officer.

In September 1996, Nextel officially launched Motorola's new iDEN® technology in Chicago, which was the first to combine enhanced digital cellular, digital walkie-talkie radio and text/numeric paging all in one phone.

In July 2003, Nextel completed the rollout of its Nationwide

Direct Connect® service, the first nationwide walkie-talkie enabling customers to use the push-to-talk service to make instant contact with any other Nextel customer anywhere across the continental U.S. and to and from Hawaii. In May 2004, Nextel launched International Direct Connect(SM), extending service into Canada and Latin America.

Today, Nextel has distinguished itself as the leader in the wireless industry, sustaining one of the highest average revenues per customer and highest customer loyalty rate of the national wireless providers. Nextel remains a leader in wireless data and was the first wireless carrier in North America to provide Java computer programs in wireless phones. Currently, Nextel offers approximately 100 different wireless data applications, and was the first to offer Location Bases Services (LBS) enabled handsets. In addition, the company became the leading sponsor of America's number one motor sport, the NEXTEL NASCAR Cup Series(TM), in 2004.

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#### **Executive Team**

William E. Conway, Jr., Chairman of the Board

Timothy M. Donahue, President and Chief Executive Officer

Tom Kelly, Executive Vice President and Chief Operating Officer

Paul Saleh, Executive Vice President and Chief Financial Officer

Barry J. West, Executive Vice President and Chief Technology Officer

Elizabeth Brooks, Vice President, Corporate Communications

Bob Foosaner, Senior Vice President and Chief Regulatory Officer

Randall C. Harris, Senior Vice President, Human Resources

Christie Hill, Vice President, Governance and Corporate Responsibility and Corporate Secretary

Leonard Kennedy, Senior Vice President and General Counsel

Rick Orchard, Senior Vice President and Chief Service Officer

Chris Rogers, Senior Vice President, Strategic Alliances

Mark Schweitzer, Senior Vice President, Marketing

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#### **Board of Directors**

William E. Conway, Jr., Chairman

Frank M. Drendel

Timothy M. Donahue

Morgan E. O'Brien

V. Janet Hill

Keith J. Bane

William E. Kennard

Stephanie M. Shern

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# Fast Facts (YE 2004)

- Domestic Revenue \$13.4 billion
- Total Subscribers 17 million total
- Including:
- Nextel:

15.5 million

- Boost Mobile: 1.5
- million
- 2005 Fortune 500 Ranking 157
- Total Employees 19,000

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# Recent Acknowledgements

- Nextel was ranked ninth on the BusinessWeek 50 list, which profiles the top performing companies on the Standard & Poor's 500.
- Business Ethics Magazine named Nextel to its list of the "100 Best Corporate Citizens," which recognizes organizations that serve a variety of stakeholders with excellence and integrity.
- Nextel was named to Fortune Magazine's list of America's Most Admired Companies for 2005, ranking

fifth in the Telecommunications Category

- Institutional Investor Magazine named Tim Donahue, Nextel's chief executive officer and president, as best CEO and Paul Saleh, Nextel's EVP and chief financial officer, as best CFO in the wireless industry
- Wireless Week 2004 Carrier Partnership Award
- National Puerto Rican Coalition's 2004 Community Service Award
- Deloitte & Touche LLP's list of Fastest Growing Technology Companies
- Computerworld Magazine's 2004 100 Best Places To Work in IT
- 2004 Association for Corporate Growth Outstanding Growth Company
- Ranked #1 in In-stat/MDR 2004 Wireless Consumer Satisfaction Study
- InfoWorld named Barry West one of 2004 Most Influential CTOs
- Frost & Sullivan's Mobile Communications 2003 Company of the Year Award
- BusinessWeek named Tim Donahue, Nextel president and CEO, as one of the Best Managers for 2002

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#### **Nextel Contacts**

General Information: www.nextel.com

Media Relations: Russell Wilkerson, 703-433-3063

Investor Relations: Paul Blalock, 703-433-4300

Wireless Industry Analyst Relations: Karen Miller, 630-875-

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# PRESS RELEASE



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Nextel Furthers Leadership of Push-to-Talk with Another Unmatched Service

Nextel's New Group Connect(SM) Service Offers Instant Walkie-Talkie Group Conversations Nationwide, and Groups Can Easily Be Created on Handset

RESTON, Va., May 02, 2005 (BUSINESS WIRE) -- Nextel Communications Inc. (NASDAQ:NXTL) today announced the launch of its new Group Connect(SM) service, which enables instant group walkie-talkie conversations nationwide. The Group Connect service is easy to use, allowing groups to be created directly on the handset within seconds. The Group Connect service also exclusively allows users to create or access a group by scrolling over a name in the recent calls or contact list, and users do not need to enter into and out of a special application.

"Nextel remains the pioneer and undisputed leader for push-to-talk services," said Becky Diercks, director of custom research and panels products at industry-analyst firm In-Stat. "Nextel is expected to retain its lead in the push-to-talk market due to its superior service, experience and advanced offerings, including its Group Connect service."

The new Group Connect service allows up to 21 simultaneous participants, including the call initiator and 20 invitees, who can be anywhere in Nextel's nationwide network. Through a unique presence feature, screen icons indicate if a participant has joined the call, opted out or is unavailable. The personalized name of the group and the participant who is currently talking are designated at the top of the screen.

Group Connect service is now available on the new Motorola i605 handset. Other capable handsets will be announced soon that will be designed to further meet the diverse needs of Nextel's customers. Group Connect service allows up to 25 groups to be stored on the handset at one time.

"Nextel's Group Connect and other walkie-talkie services meet our customers' needs far better than anyone else can. With markets more competitive than ever before, it is unusual for a company to be recognized as the clear leader in any space, and especially to maintain that position for well over a decade. Nextel unquestionably holds this distinction in the push-to-talk category," said Greg Santoro, vice president, products and services, Nextel.

With thirteen years of experience, more walkie-talkie services and users than any other national carrier and superior performance that includes connections under a second, Nextel is the leader of push-to-talk services. In addition to Group Connect, Nextel's walkie-talkie services include:

- Nationwide Direct Connect(R), which connects coast to coast, including Hawaii;
- International Direct Connect(SM), with availability across the United States, Canada, Mexico, Brazil,

#### Argentina and Peru;

- -- NextMail(SM), by pushing the walkie-talkie button, a voice message can be recorded and then sent to any email inbox;
- -- Direct Talk(SM), allows connections up to six miles away in remote areas without network coverage;
- Direct Send(SM), by pressing the walkie-talkie button, contact info (names, phone numbers, email addresses) can be instantly sent to another phone.

Group Connect customers can choose from several pricing plans, including a pay-as-you-go option or bundled offerings with other Nextel walkie-talkie services. Additionally, Nextel will continue to offer its service that was previously branded as Group Connect service and has been renamed as the Talkgroup service(SM), for customers who need to communicate regionally with groups of up to 100 participants. For more information, visit www.nextel.com or call 800-NEXTEL9.

#### **About Nextel Communications**

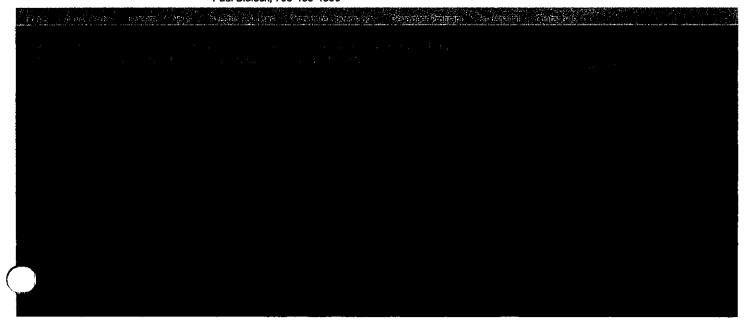
Nextel Communications, a FORTUNE 200 company based in Reston, Va., is a leading provider of fully integrated wireless communications services and has built the largest guaranteed all-digital wireless network in the country covering thousands of communities across the United States. Today 95 percent of FORTUNE 500(R) companies are Nextel customers. Nextel and Nextel Partners, Inc. currently serve 297 of the top 300 U.S. markets where approximately 262 million people live or work.

#### **About Nextel Partners**

Nextel Partners, Inc., (NASDAQ:NXTP), a FORTUNE 1000 company based in Kirkland, Wash., has exclusive rights to offer the same fully integrated, digital wireless communications services offered by Nextel Communications (Nextel) in mid-sized and rural markets in 31 states where approximately 54 million people reside. To learn more about Nextel Partners, visit www.nextelpartners.com.

SOURCE: Nextel Communications Inc.

Nextel Communications Inc. Media Contact: Aaron Radelet, 703-433-8246 or Investor Contact: Paul Blalock, 703-433-4300









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# CORPORATE OVERVIEW

Nextel Communications, a FORTUNE 200 company based in Reston, Va., is a leading provider of fully integrated wireless communications services and has built the largest guaranteed all-digital wireless network in the country covering thousands of communities across the United States. Today, 95 percent of FORTUNE 500 companies are Nextel customers.

Nextel and Nextel Partners, Inc. currently serve 297 of the top 300 U.S. markets where approximately 262 million people live or work.

Nextel is traded on the NASDAQ National Market under the symbol NXTL. Nextel Partners is a separate company traded on the NASDAQ National Market under the symbol NXTP.

#### **Domestic Revenue**

\$13.4 billion (2004)

# **Domestic Digital Subscribers**

16.2 million (Q4 2004) Nextel: 15 million subscribers Boost Mobile™: 1.2 million customers

# **Total Employees**

Approximately 19,000 in the U.S.

# **Technology and Service Differentiation**

Nextel uses a packet-based platform, the integrated Digital Enhanced Network (iDEN®) technology, developed by Motorola. This all-digital technology provides exceptional sound and transmission quality, using state-of-the-art methods that deliver these unparalleled Nextel services:

#### Digital Cellular

Customers experience crystal clear calls and guaranteed message delivery in a secure environment, no matter where they travel within the Nextel National Network.

#### Walkie-Talkie Services

Direct Connect®, Nationwide Direct Connect® and International Direct Connect® services let customers get right through to business associates, family and friends without placing a phone call - no matter if they are

#### For more information:

Contact Corporate Communications at 703-433-4700 media.relations@nextel.com» located across the street, the country or the continent.

#### Wireless Data Services

Nextel customers have more ways than ever to stay in touch no matter where they are. They can access the wireless web, e-mail, instant messages, text messages and multimedia messages. They can also customize their phones with Java™ applications, wallpapers, ring tones, games and alerts with sports, news and weather information.

#### **Product and Service Innovation**

Nextel offers products and services that are first, better and different so that its customers can be more productive in their professional and personal lives.

Nextel has 12 years of experience offering push-to-talk capabilities and was the only national carrier in this market with this capability for more than a decade. In August 2003, Nextel was the first to provide coast-to-coast walkie-talkie service with Nationwide Direct Connect® and, in June 2004, International Direct Connect® service exclusively expanded availability between the United States, Canada, Mexico, Argentina, Brazil and Peru. As the coverage area for Direct Connect® has increased, the latency never has - connection time is still only under a second.

Nextel's phones are distinct because of their unmatched push-to-talk capabilities combined with other differentiators. For example, the durable Motorola i305 can withstand severe weather and harsh working environments, including dust, shock and vibration. The camera-equipped Motorola i860 was the first phone from a national carrier to allow multimedia messaging (text, audio and images) to be sent directly from the contact list.

Nextel offers the only BlackBerry Wireless Handhelds™ with push-to-talk service, and the BlackBerry 7510™ was the first device of its kind to feature a speakerphone. Additionally, as the title sponsor of the sport's premiere series, Nextel is the only wireless provider to offer NASCAR-themed handsets as well as the FanScan service that allows race fans to listen to live radio conversations between drivers and their teams.

#### **Business Productivity Solutions**

Every business is unique and Nextel recognizes that 'one size fits all' wireless solutions will not meet every business' needs. Nextel partners with a wide range of industry leaders to offer a strong portfolio of data applications specific to various industries, whether off-the-shelf, Webhosted or fully customized, server-based software.

In addition, Nextel's triple threat of Navigation, Location and Tracking/Mobile Resource Management helps customers improve business efficiency by providing real-time visibility into the position and location of company assets or a mobile workforce. Nextel is the only wireless carrier offering its own location-based solution through Global Positioning Satellite (GPS) enabled Nextel wireless phones.

Often businesses cannot efficiently operate inside a building or across a campus. Nextel's Custom Network Solutions (CNS) group can design and deploy an in-building wireless network aligned with the coverage and mobility needed to connect employees and access business critical information whether in the office or no matter where they are.

#### Target Audiences

The varied products and services of Nextel offer unrivaled drivers for success in these key segments and verticals.

#### Enterprise

Nextel serves 95 percent of America's FORTUNE 500 companies, helping corporations and government enterprises add value through Nextel

Wireless Business Solutions and Custom Network Solutions.

#### **General Business**

Demonstrating value and return on investment is another hallmark of the dedication of Nextel to business customers in the wireless world. In fact, more than 90 percent of Nextel customers are business users.

#### Youth Market

Nextel's Boost Mobile division offers premium Pay-As-You-Go wireless phones and services exclusively designed for the youth market. Launched in the U.S. in 2002, Boost Mobile is now recognized as a brand that embraces diverse youth culture, lifestyles and interests. Boost has more than 1.2 million customers and is available in 12 U.S. markets covering approximately 160 million people.

#### **Vertical Markets**

The Nextel 2.5G nationwide network provides an unparalleled advantage over other wireless competitors, making it possible to run custom data applications for specialized industry segments. The focus on key industries enables Nextel to pinpoint customer needs. Collaboration with market-leading partnerssuch as IBM, EDS and Raytheonalso enables Nextel to offer unique solutions and improve the way business gets done.

# Nextel specializes in serving these vertical industries:

Communications Construction and Building Education Field Services Financial Services Government/Public Sector Healthcare Hospitality Services Insurance Manufacturing **Professional Services Public Safety** Real Estate Retail Transportation and Distribution Utilities

Nextel target audiences are also served through Nextel Stores, TeleSales, Authorized Dealers and Retailers and Web Sales.

# Service to the Community

Nextel has a long and proud history of using its technology to support community-based organizations. This support has generally been provided at the local level, and has involved activities including inkind donations of equipment and service, direct financial support, and employee/retail involvement with organizations. In 2004, Nextel loaned more than 3,000 phones to non-profit organizations around the country.

Also in 2004, Nextel's nationwide participation in the Donate A Phone program with the American Red Cross raised nearly \$600,000. Proceeds from recycled phones and other fundraising efforts helped the Armed Forces Emergency Program keep U.S. military families connected with their loved ones. Nextel's commitment to the environment also manifests itself via the company's internal recycling program, that processed 1.9 million used phones in 2004. Nextel also partners with Habitat for Humanity, providing free wireless phones and services to many local Habitat affiliates, and Nextel employees participate hands-on in Habitat projects nationwide.

In June of 2004, Nextel committed \$1 million to the Victory Junction Gang, which provides a sleep-away camp experience to children with chronic and life-threatening illnesses. The camp was started by NASCAR professional racer Kyle Petty and his wife, Pattie, in honor of their late son,

Adam. Other programs, such as Focus on Driving and Smart Drivers Talk Safely<sup>sm</sup>, give Nextel the opportunity to educate students about the importance of attentive driving.

Nextel has also joined forces with the National Center for Missing & Exploited Children (NCMEC) by supporting Team Adam, an on-site response and support system that provides assistance to local law-enforcement agencies, and by offering a FREE wireless AMBER Alert service. Issued in the most serious child abduction cases, an AMBER Alert is an emergency broadcast communication designed to instantly mobilize the entire community to assist in the search for, and safe return of, an abducted child. Official alerts are sent as a text messages to active Nextel phones and wireless devices that have been signed up for the service.

Nextel is the first-and currently the only-wireless carrier to develop a wireless AMBER Alert service for its customers. We are working closely with NCMEC to develop a standard that will soon be adopted by all wireless carriers.









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Nextel Furthers Leadership of Push-to-Talk with Another Unmatched Service

Nextel's New Group Connect(SM) Service Offers Instant Walkie-Talkie Group Conversations Nationwide, and Groups Can Easily Be Created on Handset

RESTON, Va., May 02, 2005 (BUSINESS WIRE) -- Nextel Communications Inc. (NASDAQ:NXTL) today announced the launch of its new Group Connect(SM) service, which enables instant group walkie-talkie conversations nationwide. The Group Connect service is easy to use, allowing groups to be created directly on the handset within seconds. The Group Connect service also exclusively allows users to create or access a group by scrolling over a name in the recent calls or contact list, and users do not need to enter into and out of a special application.

"Nextel remains the pioneer and undisputed leader for push-to-talk services," said Becky Diercks, director of custom research and panels products at industry-analyst firm In-Stat. "Nextel is expected to retain its lead in the push-to-talk market due to its superior service, experience and advanced offerings, including its Group Connect service."

The new Group Connect service allows up to 21 simultaneous participants, including the call initiator and 20 invitees, who can be anywhere in Nextel's nationwide network. Through a unique presence feature, screen icons indicate if a participant has joined the call, opted out or is unavailable. The personalized name of the group and the participant who is currently talking are designated at the top of the screen.

Group Connect service is now available on the new Motorola i605 handset. Other capable handsets will be announced soon that will be designed to further meet the diverse needs of Nextel's customers. Group Connect service allows up to 25 groups to be stored on the handset at one time.

"Nextel's Group Connect and other walkie-talkie services meet our customers' needs far better than anyone else can. With markets more competitive than ever before, it is unusual for a company to be recognized as the clear leader in any space, and especially to maintain that position for well over a decade. Nextel unquestionably holds this distinction in the push-to-talk category," said Greg Santoro, vice president, products and services, Nextel.

With thirteen years of experience, more walkie-talkie services and users than any other national carrier and superior performance that includes connections under a second, Nextel is the leader of push-to-talk services. In addition to Group Connect, Nextel's walkie-talkie services include:

- -- Nationwide Direct Connect(R), which connects coast to coast, including Hawaii;
- -- International Direct Connect(SM), with availability across the United States, Canada, Mexico, Brazil,